KAZAKHSTAN DEPOSIT INSURANCE FUND

Methodology and calculation of differential premium rates department

OVERVIEW OF THE RETAIL DEPOSITS MARKET

Over the 1st quarter of 2016

Overview of the individuals' deposit market trends

The retail deposits base in DIS member-banks as of April 1, 2016 amounted to T6.9 trillion, at that the change in the deposit base in the first quarter of the current year is insignificant and amounted to T56.1 billion or 0.8%.

In the reporting quarter *Halyk Bank* managed to regain a leadership position – the share of the deposit base of individuals amounted to 21.1%. The top three also includes the *KKB* and *Kaspi Bank* share of which amounted to 20.2% and 9.0% respectively. However, in the reporting quarter an inflow of deposit base was observed only at *Halyk Bank* (+ T47.5 billion), at *KKB* (-T25.4 billion) and *Kaspi Bank* (-T28.1 billion) were an outflow of retail deposits.

As for the currency structure of retail deposits portfolio, the change in the reporting quarter of deposits in national currency is + T289.4 billion or + 20.2%, and in foreign currency - T233.3 billion or - 4.3%. Thus, it can be assumed that the decisions taken on the de-dollarization of the economy in terms of reduction of the maximum interest rates, as well as an increase in the coverage amount on deposits in national currency up to 10 million tenge gradually find their reflection (*Figure 1*).





The total retail deposits portfolio of member-banks consisted of the *term and conditional deposits* with the share of 91.8%, or T6.4 trillion which increased over the quarter by T75.1 billion or 1.2%, *current and card accounts balances* with the share of 8.0% (T557.5 billion), having decreased by T13 billion or 2.3%, and *call deposits* with the share of 0.2%, the change in this category is - 31.2% (*Figure 2*).





The *term and conditional deposits up to T5 million*, composing 21.2% (or T1.5 trillion) of the aggregate individuals' deposits portfolio in member-banks, have positive change by T92.4 billion. Term and conditional deposits *from T5 to T10 million* during the period declined by T8.5 billion and amounted T636.6 billion (or 9.2% of the cumulative individuals' deposits amount).

The term and conditional deposits *from T10 to T15 million* amounted T306.8 billion or 4.4% of the cumulative individuals' deposits portfolio. The change in this section was –T2.3 billion due to the outflow of deposits in foreign currency by T24.7 billion. While the deposits in national currency increased by T22.4 billion or 60%.

The largest share of aggregate retail deposits represented by the term and conditional deposits *over T15 million*, composing 57%. Total outflow in this category of deposits was 0.2% or T6.5 billion.

Call deposits of individuals composing 0.2% of the retail deposits portfolio have decreased by T5.9 billion. The outflow was observed in call deposits in foreign currency (-T4.8 billion) as well as in national currency (-T1.1 billion).

In the *current and card account balances* was also a negative change at T13 billion (-2.3%). This outflow was due to the decline of *current and card account balances* in national currency by - T36.5 billion, while the change in the foreign currency amounted +T23.5 billion.

As of April 1, 2016 the cumulative KDIF's liabilities on payouts to the DIS member-banks' insured depositors amounted to T2.9 trillion. At the reporting date, KDIF's special reserve reached T279.1 billion net of the KDIF's authorized capital. If necessary, KDIF is authorized to use up to 70% of its authorized capital in case of its special reserve's shortage upon the Shareholder's approval, and in this case the maximum possible size of the KDIF's special reserve will be amounted to T386.5 billion which is 13.2% of the cumulative KDIF's liabilities on payouts and 5.6% of the total amount of member-banks' retail deposits.

The cumulative KDIF's payouts to depositors of *Nauryz Bank* amounted to T679.6 million and to depositors of *Valut-Tranzit Bank* totaled T17.8 billion as of January 1, 2016 (including additional reimbursement). Reimbursement of the KDIF's claims to the liquidation commissions of *Nauryz Bank* reached T679.4 million or 88% of the total amount to be recovered from this bank and of *Valut-Tranzit Bank* reached T9.1 billion or 49.6% (including additional reimbursement), 64.62% (net of additional reimbursement) of the total amount to be recovered.



Appendix

Aggregate retail deposits placed with DIS member-banks as of April 1, 2016

Nº	Name	Total amount of retail deposits (in thousand Tenge)	Difference in deposits amount compared to the last quarter (in thousand Tenge)	Total number of deposit accounts
1	Total amount of retail deposits placed both in Tenge and in foreign currencies, including:	6 935 224 775	56 099 554	24 291 011
1.	Call deposits, including:	13 070 026	-5 935 240	935 217
1.1.	in Tenge	3 542 555	-1 139 447	897 015
1.2.	in foreign currencies	9 527 471	-4 795 793	38 202
	Call deposits of the member-banks' top-management, as well as their shareholders holding in total five or more per cent of the banks' voting shares, and their close relatives	4 254 050	-3 973 936	88
2.	Term and conditional deposits, including:	6 364 630 586	75 067 001	3 021 345
2.1.	in Tenge, including:	1 353 615 775	327 074 767	2 303 080
	up to T1 million	306 093 458	22 342 095	2 004 247
	from T1 million to T3 million	355 153 321	49 477 472	214 664
	from T3 million to T5 million	176 017 492	31 532 896	46 210
	from T5 million to T10 million	184 812 971	50 597 127	27 965
	from T10 million to T15 million	59 795 226	22 412 366	5 139
	over T15 million	271 743 307	150 712 811	4 855
2.2.	in foreign currencies, including:	5 011 014 811	-252 007 766	718 265
	up to T1 million	94 180 538	-1 370 780	380 736
	from T1 million to T3 million	262 493 331	-12 182 262	145 904
	from T3 million to T5 million	274 553 097	2 574 297	71 043
	from T5 million to T10 million	451 779 212	-59 074 471	64 696
	from T10 million to T15 million	246 975 933	-24 731 868	20 606
	over T15 million	3 681 032 700	-157 222 681	35 280
	Term and conditional deposits of the member-banks' top- management, as well as their shareholders holding in total five or more per cent of the banks' voting shares, and their close relatives	565 899 149	48 093 486	2 292
3.	Current and card accounts' balances, including:	557 524 163	-13 032 207	20 334 449
3.1.	in Tenge	365 502 886	-36 500 878	19 533 909
3.2.	in foreign currencies	192 021 277	23 468 671	800 540
	Current and card accounts' balances of the member-banks' top- management, as well as their shareholders holding in total five or more per cent of the banks' voting shares, and their close relatives	8 815 492	1 899 570	32 952